



PERSONAL MANAGERS' ASSOCIATION

Television, Radio or Cinema voice- over recordings, recorded and or used outside of South Africa.

The amount payable is calculated on a percentage of the current South African **USAGE FEE** for either, 2 months, 6 months or 12 months.

For Example:

Performance fee: As per current South African Rate Card.

- This fee is applicable per script being recorded no matter where it is being used.
- Not applicable if the script has already been recorded for use in South Africa, and NO CHANGES are needed.

Usage Fee: Calculated as per percentages listed from page 2 of this document.

<p>For 12 months use on TV Amounts are an EXAMPLE ONLY based on South African rate card 1March 2009- 28 February 2010 - PLEASE REFER TO THE MOST RECENT V/O RATE CARD for CORRECT AMOUNTS All amounts excluding VAT</p>	
<p>South Africa R4745</p>	<p>Australia (200% of South African rate) R9490</p> <p>UAE (30% of South African rate) R1423.50</p>
<p>For 6 months use on Radio Amounts based on South African rate card 1March 2009- 28 February 2010 All amounts excluding VAT</p>	
<p>South Africa R1060</p>	<p>West and East Europe (1100% of South African rate) R11660</p> <p>Singapore (50% of South African rate) R530</p>

AFRICA:

South Africa	100%
Algeria	50%
Angola	20%
Benin	20%
Botswana	20%
Burkina Faso	20%
Burundi	20%
Cameroon	20%
Cape Verde	20%
Cent. African Rep.	20%
Chad	20%
Comores	20%
Congo	20%
Cote D'Voire	20%
Djibouti	20%
Egypt	100%
Equatorial Guinea	20%
Ethiopia	20%
Gabon	20%
Ghana	20%
Guinea	20%
Kenya	20%
Lesotho	20%
Liberia	20%
Madagascar	20%
Malawi	20%
Mali	20%
Mauritania	20%
Mauritius	20%
Morocco	50%
Mozambique	20%
Namibia	20%
Niger	20%
Nigeria	100%
Reunion	20%
Senegal	20%
Seychelles	20%
Sierra Leone	20%
Sudan	50%
Swaziland	20%
Tanzania	20%
Togo	20%
Tunisia	30%
Uganda	20%
Ziare	20%
Zambia	20%
Zimbabwe	20%

PACIFIC:

Australia	200%
Galapages Islands	20%
Guam	30%
Hawaii	50%
Micronesia	30%
New Caledonia	30%
New Zealand	100%
N. Mariana Island	20%
Palau	20%
Papua New Guinea	20%
Polynesia	20%
Samoa	20%
Pacific Buy Out	300%

ASIA:

Bangladesh	50%
Brunei	30%
Burma	30%
Rep Of China	200%
Diego Garcia	20%
Hong Kong	100%
India	200%
Indonesia	100%
Japan	200%
Kampuchea	20%
Korea (North)	30%
Korea (South)	200%
Laos	20%
Macau	30%
Malaysia	100%
Maldives	20%
Mongolia	30%
Nepal	20%
Pakistan	100%
Philippines	200%
Singapore	50%
Sri Lanka	50%
Taiwan	200%
Thailand	100%
Vietnam	100%
Asia Buy Out	450%

SOUTH AMERICA:

Argentina	200%
Bolivia	50%
Brazil	200%
Chile	100%
Colombia	200%
Ecuador	50%
Guyana	15%
Paraguay	50%
Peru	100%
Surinam	15%
Uruguay	50%
Venezuela	100%

**South American
Buy Out****300%****EUROPE:**

Albania	20%
Austria	100%
Azore	20%
Belgium	100%
Bulgaria	100%
Czechoslovakia	100%
Denmark	100%
Fasroe Islands	20%
Finland	100%
France	200%
Germany	200%
Gibraltar	20%
Greece	100%
Hungary	100%
Iceland	30%
Ireland	100%
Italy	200%
Luxembourg	30%
Malta	30%
Monaco	20%
Netherlands	100%
Norway	100%
Poland	200%
Portugal	100%
Russia	200%
Romania	100%
Spain	200%
Sweden	100%
Switzerland	100%
Yugoslavia	100%
United Kingdom	200%

**West Europe
Buy Out****700%****West and East
Europe****1100%****NEAR AND MIDDLE EAST:**

Afghanisstan	30%
Bahrain	30%
Cyprus	30%
Iran	100%
Iraq	50%
Israel	100%
Jordan	30%
Kuwait	50%
Lebanon	50%
Oman	100%
Qatar	30%
Saudi Arabia	100%
Syria	50%
Turkey	200%
UAE (Dubai)	30%
Yemen	30%

**Middle East
Buy Out****300%****CENTRAL AMERICA:**

Antigua	20%
Aruba	20%
Bahamas	20%
Barbados	30%
Belize	20%
Costa Rica	50%
Cuba	100%
Dominican Rep.	50%
El Salvador	50%
Grenada	20%
Guadeloupe	25%
Guatemala	50%
Haiti	20%
Honduras	25%
Jamaica	50%
Martinique	20%
Mexico	200%
Montserrat	20%
Netherlands Antilles	20%
Nicaragua	25%
Panama	50%

Puerto Rico	50%
St Kilts & Nevis	20%
St Vincent	20%
Trinidad & Tabago	30%
Virgin Islands	20%

Central American and Caribbean Buy Out **200%**

United States **400%**

Canada **200%**

World Wide **3000%**

For Pan- African use
(the whole continent) **300%**

For Sub- Saharan Africa **200%**
(Senegal, Gambia, Guinea, Sierra Leone, Liberia, Ivory Coast, Ghana, Burkino Faso, Benin, Nigeria, Cameroon, Central African Rep, Gabon, Cango, Zaire, Botswana, Namibia, Lesotho, Swaziland, Madagascar, Mauritius, Seychelles)